TRAINING SERVICES REQUEST

This Training Services Request is entered into between Customer and Snowflake as of the date accepted by Snowflake and is provided pursuant to the terms set forth in the Training Funds SOW previously entered between the Parties. Snowflake will send an email that will validate Snowflake's acceptance of this Training Services Request, which may include scheduling information. Capitalized terms used but not defined in this Training Services Request shall have the meanings set forth in the Training Funds SOW.

Instructions on how to submit this form to Redeem Training Credits are outlined at the bottom of this document.

Customer Name	
Customer Address	

	QTY	Technical Services Offering*
		Administering Snowflake 3-day private course
		Administering Snowflake 3-day public course
		Administering Snowflake II 2-day private course
		Administering Snowflake II 2-day public course
		Advanced 3-day private course
		Advanced 3-day public course
		Advanced Analytics 2-day private course
		Advanced Analytics 2-day public course
		Architect 3-day private course

		Architect 3-day public course
		Business User 1-day private course
		Business User 1-day public course
		Data Analyst 2-day private course
		Data Analyst 2-day public course
		Data Engineer 3-day private course
		Data Engineer 3-day public course
		Data Engineer II 2-day private course
		Data Engineer II 2-day public course
		Data Science 3-day private course
		Data Science 3-day public course
		Foundations 1-day private course
		Fundamental 4-day private course
		Fundamental 4-day public course
		Fundamentals 2-day private course
		Fundamentals 3-day private course
		GenAI 1-day public course

		GenAI 1-day private course
		Native App Framework 1-day private course
		Native App Framework 1-day public course
		Performance Optimization 3-day private course
		Performance Optimization 3-day public course
		Data Governance 1-day private course
		Data Governance 1-day public course
		Snowpark DataFrame Programming 1-day private course
		Snowpark DataFrame Programming 1-day public course
		Snowflake Advanced Analytics 2-day public course
		Snowflake Advanced Analytics 2-day private course
		Snowpark Container Services 2-day public course
		Snowpark Container Services 1-day private course
		New Features 1-day private course
		New Features 1-day public course
		SnowPro Advanced Certification Exam Test Pass for AMER/APAC/EMEA: A Test Pass may be used for the twelve-month period (commencing from the Order Form Effective Date) and each Test Pass code can be used for a single

		registration for any role-based exam in the SnowPro Advanced Certification series administered through Snowflake's exam delivery vendor. The Test Pass has no cash or monetary value and may not be used for any other purpose. Prices may vary by region.
		SnowPro Advanced Recertification Exam Test Pass for AMER/APAC/EMEA: A Test Pass may be used for the twelve-month period (commencing from the Order Form Effective Date) and each Test Pass can be used for a single registration for any of the SnowPro Advanced Recertification exams administered through Snowflake's exam delivery vendor. The Test Pass has no cash or monetary value and may not be used for any other purpose. **The SnowPro Advanced Recertification exams may only be taken by candidates who are certified in the correlating SnowPro Advanced Certification at time of the scheduled exam date.** Prices may vary by region.
		SnowPro Core Certification Exam Test Pass for AMER/APAC/EMEA: A Test Pass may be used for the twelve-month period (commencing from the Order Form Effective Date) and each Test Pass code can be used for a single registration for the SnowPro Core Certification exam administered through Snowflake's exam delivery vendor. The Test Pass has no cash or monetary value and may not be used for any other purpose. Prices may vary by region.
		SnowPro Core Recertification Test Pass for AMER/APAC/EMEA: A Test Pass may be used for the twelve-month period (commencing from the Order Form Effective Date) and each Test Pass code can be used for a single registration for the SnowPro Core Recertification exam administered through Snowflake's exam delivery vendor. The Test Pass has no cash or monetary value and may not be used for any other purpose. **The SnowPro Core Recertification exam may only be taken by individuals who currently hold status as SnowPro Core Certified at time of the scheduled exam date.** Prices may vary by region.
		SnowPro Core OnDemand Prep Course for AMER/APAC/EMEA
		Snowflake Foundations OnDemand Course for AMERA/APAC/EMEA
		Snowflake For Healthcare and Life Science On-Demand
		T3 Training Materials for AMER

		T3 Training Materials for APAC
		T3 Instructor Training for EMEA
		T3 Trainer Replacement for AMER: Pursuant to a T3 Instructor Training SOW, Customer may replace a designated Trainer. If this newly designated Trainer meets the requirements (as stated on the T3 Replacement Instructor Order Form) , this individual will be authorized to receive all of the Technical Services provided to a Trainer pursuant to the T3 Instructor Training SOW previously procured by Customer.
		T3 Trainer Replacement for APAC: Pursuant to a T3 Instructor Training SOW, Customer may replace a Trainer designated pursuant to a T3 Instructor Training SOW. If this newly designated Trainer meets minimum requirements, he/she will be authorized to receive all of the Technical Services provided to a Trainer pursuant to the T3 Instructor Training SOW previously procured by Customer.
		T3 Trainer Replacement for EMEA: Pursuant to a T3 Instructor Training SOW, Customer may replace a Trainer designated pursuant to a T3 Instructor Training SOW. If this newly designated Trainer meets minimum requirements, he/she will be authorized to receive all of the Technical Services provided to a Trainer pursuant to the T3 Instructor Training SOW previously procured by Customer.
		Additional Students (for any of the Private Training courses previously purchased) *PLEASE INDICATE THE PRIVATE TRAINING COURSE ASSOCIATED FOR EACH ADDITIONAL STUDENT **Additional Student(s) Count** / **Private Training Course**
		Custom Training**

*Each of the Technical Services listed herein shall be provided pursuant to the terms of The Training Funds SOW and the SOWs linked from the list ("Online SOWs") (Online SOWS can also all be found at **www.snowflake.com/legal)**. In the event of any conflict between the terms of the Online SOWs and the Training Funds SOW, the terms of the Training Funds SOW shall prevail.

** Please contact Snowflake via email (schedule-dl@snowflake.com) to discuss the scope, detail and applicable Training Credits for any custom training Technical Services ("Custom Training"). Custom Training ordered pursuant to the Training Funds SOW must be for a minimum of two full consecutive days (8 hours per day). Custom Training must be set forth on a separate Training Services Request and is subject to prior written agreement of the Parties pursuant to a Custom Training Funds SOW signed between the parties.

INSTRUCTIONS

How to Submit a Training Services Request Form for Standard Training Funds Technical Service Offerings:

1. Please check the box for the items requested.
2. Please enter the total quantity of each item.
3. The current Training Credit redemption rates set forth in the Training Catalog will be applied.
4. Send document to **schedule-dl@snowflake.com**

After a Training Services Request is received, Snowflake will send an email that confirms the Training Services that were ordered.

To Submit a Request for Custom Training

1. Please contact Snowflake (schedule-dl@snowflake.com) to discuss your custom training needs.
2. Snowflake will prepare a separate Custom Training Funds SOW that describes the specific training and the associated Training Credit costs.
3. You can electronically review and sign the Custom Training Funds SOW, at which time the Training Credits will be deducted from your account.